

PERSONAL INFORMATION


Dr. István Juhász PhD.

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Sex male Date of birth 14/07/1976 Nationality Hungarian

WORK EXPERIENCE

August 2021. - Present

Senior lecturer

Eszterházy Károly Catholic University, 3300 Eger, Eszterházy square 1.

Department of Economics, Institute of Economic Science

Lectures and seminars: Basic economics, Wage and incentive systems, Basic economic knowledge, Labor relations system, HR IT, HR Controlling, Personnel activity, Organizational and work psychology, Organizational development, Organizational development and work sociology, Organisational theories and organisational behaviour, Management and organization.

Type of activity: Education

September 2020. – July 2021.

Senior lecturer

Eszterházy Károly University, 3300 Eger, Eszterházy square 1.

Department of Economics, Institute of Economic Science

Lectures and seminars: Basic economics, Wage and incentive systems, Basics of economics, Labor relations system, HR IT, HR Controlling, Personnel activity, Organizational and work psychology, Organizational development and work sociology, Business ethics, Management and organization

Type of activity: Education

July 2016. – August 2020.

Instructor

Eszterházy Károly University, 3300 Eger, Eszterházy square 1.

Department of Economics, Institute of Economic Science

Lectures and seminars: Personal activities, Wage and incentive systems, Basic economics, Knowledge of workforce management, Economics of labor market institutions, System of labor relations, Current issues in human resource management I-II., HR IT, HR Controlling, Work- and organisational psychology, Organization development and work sociology, Organisational theories and behaviour, Business ethics, Corporate culture, Corporate governance systems, Enterprise information systems I., Entrepreneurship, Management and leadership.

Type of activity: Education

September 2009. - June 2016.

Instructor

Eszterházy Károly College, 3300 Eger, Eszterházy square 1.

Department of Economics and Law, Institute of Economic Science

Lectures and seminars: Personal activities, Wage and incentive systems, Knowledge of workforce management, Economics of labor market institutions, System of labor relations, Current issues in human resource management I-II., Human resources IT, Human resources controlling, Work- and organisational psychology, Organization development, Business ethics, Corporate culture, Entrepreneurship, Management and leadership.

Type of activity: Education

September 2008. -
August 2009.

Trainee

Eszterházy Károly College, 3300 Eger, Eszterházy square 1.

Department of Economics and Law, Institute of Economic Science

Lectures and seminars: Personal activities, Wage and incentive systems, Knowledge of workforce management, Economics of labor market institutions, System of labor relations, Current issues in human resource management I-II., Human resources IT, Human resources controlling, Work- and organisational psychology, Organization development.

Type of activity: Education

2005-2008

Leader of economy departure

Mátia Gépipari Ltd. 3200 Gyöngyös, Esze Tamás str. 23.

The company's credit and other banking affairs and relations with insurance, proposal writing for companies, leasing for companies and factors, suppliers and customers. Continuous data, producing reports and calculations by the German and Hungarian owners. In the state and EU involvement writing applications, data relating to contests for its business as well.

Type of activity: Corporate finance

2003-2004

Corporate credit officer

Konzumbank Ltd. 3300 Eger, Dobó square 3.

Assess loan applications, make spreadsheets, open bank account, credit history write, client monitor.

Type of activity: Corporate lending

2001-2002

Accidentinsurance productmanager

AXA Insurance Ltd. 1134 Budapest, Róbert Károly boulevard 70-74.

Market and competition analysis, presentation, professional contact with the salespersons with product sales.

Type of activity: Insurance

EDUCATION AND TRAINING

2009-2019

PhD.

University of Miskolc, Faculty of Economics, „Entrepreneurship Theory and Practice” Graduate School. (Title of my dissertation: Psychological Expectations of the Business Sphere Regarding the Hiring of Financial Sales Associates with Special Attention to the Financial and Insurance Sector of the National Economy.)

Absolutorium (2014). PhD. (2019).

Major subjects: Economic policy, Organization development, Project management, Research methodology, Corporate strategy, Leadership development, Intercultural management.

2014-2015

Economics educator - Entrepreneurship specialization

Eszterházy Károly College, Department of Economics and Law,

Major subjects: Special methodology I – II., Educational planning and assessment, Case discussions of education, Teachers' ICT activities basics of the craft of teaching.

2005-2009

Psychologist - social and organizational psychology specialization

University of Szeged, Faculty of Arts and Humanities

Major subjects: General psychology, Anatomy, Developmental psychology, Personality psychology, Social psychology, Skills examination, Work psychology, Management consulting.

1999-2002

MA in Economics - Finance and Information Technology Specialization

University of Szeged, Faculty of Economics

Major subjects: Statistics, Quality management, Programming, Controlling, Finance department, Theory of money, Banking information, Bank accounting, Banking insurance knowledge.

1995-1999

Economic Engineer - Financial - Tourism Specialization

Szent István University, Faculty of Management College

Major subjects: Economic fundamentals, Business mathematics, Statistics, Business law, Business economics, Finance, Human management, Banking operations department, Bank of taxonomy.

PERSONAL SKILLS

Mother tongue Hungarian

Other language(s)

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English	B1	B1	B1	B1	B1
	general secondary exam, „C”				
German	B1	B1	B1	B1	B1
	secondary tourism professional exam, „C”				

Levels: A1/A2: Basic user - B1/B2: Independent user - C1/C2: Proficient user
Common European Framework of Reference for Languages

Communication skills

good communication skills, which I developed during my teaching and sales.

Organisational / managerial skills

Organizers of leadership skills I developed in the areas of student hours and hours outside management, consultation thesis, organizing field trips.

Job-related skills

Write experience in the field of scientific publications.

Computer skills

User-level use of Microsoft Office TM: In preparation for lessons (ppt), writing publications (word).

Other skills

perseverance that I have demonstrated in the following challenges: ironman, marathon, el Camino, Wild Rose 160, Matra 115 performance rides. In 2018, I completed Hungary's longest (Kazinczy 300 kilometers) and steepest (Galyavár 110 miles long and elevation 11,520 meters). In 2021, I became the ninth runner to complete MEGARACE, the world's longest signposted ultra running race over 1001 kilometres. In 2023 I will have reached the end of the National Blue Trail.

Driving licence

B, C

ADDITIONAL INFORMATION

Publications (most important)

István Juhász: Personality profile of financial sales staff based on Super's Work Values Inventory. HUNGARIAN STATISTICAL REVIEW: JOURNAL OF THE HUNGARIAN CENTRAL STATISTICAL OFFICE, 2022. 5(1) pp. 48-74. Paper: DOI: 10.35618/hsr2022.01.en048, 27 p.

Juhász István: Pénzügyi területen dolgozó értékesítők személyiségjellemzői a jövedelem nagyságának tükrében. Vezetéstudomány, LII. évfolyam, 8-9. szám, 2021. 94-107. oldal. ISSN 0133-0179.

Juhász István: Pénzügyi területen dolgozó értékesítők a csapattagtípus kérdőív tükrében, Marketing & Menedzsment, LIV. évfolyam, 4. szám. 77-88. oldal. ISSN: 1219-0349.

Juhász István: Pénzügyi területen dolgozó értékesítők személyiségvizsgálata. Pénzügyi Szemle, 64. évfolyam, 2019/2. szám, 2019. 175-190. oldal. ISSN: 0031-496X.

Juhász István: Értékesítői motivációk – Különös tekintettel a pénzügyi, biztosítási tevékenység nemzetgazdasági ágra. Vezetéstudomány, L. évfolyam, 7-8. szám, 2019. 39-48. oldal. ISSN 0133-0179.

Juhász István: Pénzügyi területen dolgozó értékesítők aspirációinak vizsgálata. Marketing & Menedzsment, LIII. évfolyam, 2. szám. 95-107. oldal. ISSN: 1219-0349.

Juhász István: Pályaalkalmassági vizsgálatok és alkalmazásuk az emberi erőforrások kiválasztásában - különös tekintettel a személyiségtesztekre. Munkaügyi Szemle, 62. évfolyam, 5. szám. 2019. 65-74. oldal. ISSN 2064-3748.

István Juhász: Kínai munkavállalók motiválásának alternatívái – Hofstede kulturális dimenzióinak tükrében. Vezetéstudomány, XLV. 10., 2014. 58-67. pp. ISSN: 0133-0179.

István Juhász: Kínai munkavállalók motiválásának vezetői kihívásai – kulturális sajátosságok, mint korlátok és mint lehetőségek. Marketing & Menedzsment, XLVIII., 2., 2014. 71-82. pp. ISSN: 1219-0349.

István Kádek – István Juhász: Kompetencia-fejlesztő módszerek az Emberi erőforrások szakos hallgatók felkészítésében. Munkaügyi Szemle, LVIII. 3., 2014. 70-78. pp. ISSN 2064-3748.

István Kádek – István Juhász: Emberi erőforrás képzés és fejlesztés. In Emberi erőforrás gazdálkodás. Budapest, Complex Kiadó. 301-341. pp., 2012. június. ISBN 978 963 295 064 8.

Memberships

- Member of the "Fertály" Master Board in Eger (2023-) (part of the National Register of Intellectual Cultural Heritage)
- Committee Member, Curriculum, Training Development and Credit Transfer Committee, Eszterházy Károly Catholic University (until 31.07.2021 Eszterházy Károly University), Faculty of Economics and Social Sciences, (2020-2023)
- Institutional Secretary, Union of Higher Education Employees, Eszterházy Károly Catholic University (until 31.07.2021 Eszterházy Károly University), Institutional Organisation (2017-2024)
- Faculty Secretary, Higher Education Employees' Union, Eszterházy Károly University (until 30.06.2016 Eszterházy Károly College) Institutional Organization - Faculty of Economics and Social Sciences, (2012-2017)
- Public body member of Hungarian Academy of Sciences, IX. Section of Economics and Law, Scientific Committee on Human Resources Economics (2019-)
- Member of the parish council - Eger-Lajosváros Roman Catholic Parish of St. Louis (2019-2024)
- Member of the Faculty Council, Eszterházy Károly Catholic University (until 31.07.2021 Eszterházy Károly University, until 30.06.2016 Eszterházy Károly College) Faculty of Economics and Social Sciences, (2014-)
- Member of Hérics Hiker and Tourist Sports Association (2014-)
- Member of the Hungarian Economic Association Völgy County Organization (2008-)

Recognitions, awards

- Certificate and badge for completing 1,172 kilometres of the National Blue Trail (2023).
- A medal for finishing 9th in the MEGARACE, the world's longest marked hiking trail ultra-running race over 1001 kilometres (1st place in the age group; 2021).
- Certificate of recognition for the coaching of Evelin Molnár, who was awarded 3rd place in her section at the National Scientific Student Conference (2021).
- Diploma for his sacrificial work during the COVID-19 epidemic in the spring of 2020, with which he helped in the care of the needy – Diocesan Caritas Hungarica (2020).
- Member of the Hungarian championship team in the employee category of the Hungarian University-College National Championship (MEFOB) relay race called Foxes (2019, 2022).
- Best Teacher of the Semester Award at the Eszterházy Károly College, Faculty of Economics and Social Sciences (July 2016).
- Commemorative card for the 40th blood donation - Hungarian Red Cross Heves County Organization (2014).
- I have finished in first place six times in the history of the Mátra Achievement Hiker Movement (2014, 2015, 2016, 2017, 2019, 2020).
- As a performer and one of the winners of the Olympic Five Trial Movement, I made it to the London Olympic Games (2012).